

Full Bio:

Heather Hansen O'Neill is a 2x TEDx keynote speaker, 4x author, corporate coach/facilitator presenting to corporations, associations and nonprofits on leadership, change, sales, and breakthrough performance.

For the past 20 years Heather's company has helped clients from entrepreneurs of new businesses to Fortune 100 companies improve their relationships and lead more effectively in a rapidly changing business environment. She has helped her clients create deeper more meaningful relationships in sales, marketing and customer service resulting in increased customer loyalty and overall profit.

Heather has developed programs that systematize processes, enabling increased efficiency, profitability, and service. In addition, the work she does to enhance understanding within and between departments has shown a better flow of productivity as well as higher ratings in employee satisfaction. Heather's expertise in behavioral change has helped companies understand and appreciate diversity, release judgments and limitations, and enhance a feeling of inclusion and appreciation.

Heather's specialty is in helping leaders thrive during change. With expertise in virtual, hybrid, and live events, Heather's innovative keynotes are in high demand. The heart of humanity that weaves through everything she does is at the core of her mission to help 100,000 leaders make their impact on the world.

Heather is a:

- Author of *Finding Humanity: The Evolution of Sales* (HHO, 2025)
- Author of *Where's the Office?* (Authorhouse, 2021)
- Author of *Teams On Fire!* (Rock Star Publishing House, 2013)
- Author of *Find Your Fire* (Morgan James, 2011)
- Certified Corporate Success Coach
- Host of *The Humanity of Sales: Where Purpose Meets Profit* radio show
- Creator and host of the popular *From Fear to Fire* podcast
- Guest expert on NBC, ABC, the CW, and FOX
- Columnist and feature article writer for several regional and national papers and magazines
- Co-host of *The Inspired Team Leader* radio show

- Producer of *Leading the Change: 21 Insights from the Experts*
- Founder of L-FOCUS (Leadership For Our Children's Ultimate Success)
- Certified DiSC facilitator
- Host of Community Forum TV show
- Past Executive Director of the Bethel Chamber of Commerce
- Immediate Past President of MPI WestField
- Recommended MPI retreat facilitator and featured speaker at WEC
- Consultant on student and faculty engagement at the Ansell School of Business at Western CT State University

Heather runs a successful business transforming lives and companies while making plenty of quality time for raising her three high-energy boys. More info at <http://www.HeatherHansenONeill.com/>

What are Heather's Clients Saying?

"Heather was an absolute joy to work with from the beginning of the planning process, all way through to her live performance. She made a custom presentation to truly fit the needs of our attendees and conference, and went above and beyond to make sure her message was tailored to the current situation our attendees are in. Her energy is contagious and she left our entire group feeling motivated and inspired. I can't say enough about how wonderful she is. You won't regret hiring Heather for your next event!" ~Victoria Rosato, nThrive

"Every once in a while you find that inspirational speaker that makes you stop and think, wow I can use this. That Speaker is Heather Hansen O'Neill. She provided our engineers with practical information they can immediately use to improve communication in their teams, become more productive, and increase the way they feel about their jobs and the company. I highly recommend her!" N. Prevost, UIL

"My partner and I implemented the strategies Heather taught in her workshop and in the last 3 months we have increased our client revenues by 2.5 million!" J. Hsu, Merrill Lynch

"Thank you again! I did want you to know that your session was the highest rated session we've had in a while. Your average score for overall satisfaction was a 4.9 out of 5!!!! Amazing." N. Fridenmaker, MPI Orlando

"I just wanted to take a moment to say thank you so much for speaking at our very first legal professionals' offsite conference. Your presentation was definitely the highlight of the day!" A. Iannini, GE Capital

"I cannot tell you what a pleasure it was meeting you this past week and having you speak during our Sales Retreat. It was truly a wonderful experience that I will not forget. You really helped me to think more analytically about what I want, why and to take action. You were truly inspiring and I want to thank you!" M. Clearkin, Caesar's Entertainment

"Been all over the country to classes, workshops, academies, etc...and by far Heather you've got to be the best of the best!" J. Gopoiian, Hunters Ambulance

"This was, by far, the best presentation I've seen in a long while at a conference. Ms. O'Neill was an excellent speaker, got the crowd involved, gave me real and useful information to take away and made me want to learn more about the topic." J. Tepidino, Prudential